

INTRODUCTION TO PCE AUTOMATION

SUFFOLK CHAMBER FORUM



OVERVIEW

O1 PCE HISTORY

O2 ABOUT PCE

103 FUTURE PLANS



OVERVIEW

PCE HISTORY

O2 ABOUT PCE

103 FUTURE PLANS



THE HISTORY OF PCE

1961 1981 1992 1994 2002 **POOLCRAFT** RELOCATION. ONE MILLION **BOARD PUSHING THE ENGINEERING** RELOCATION. **RESHUFFLE** MARK **BOAT OUT WAS BORN RELOCATION** Founded in 1961, EJ Cook & A downturn in the UK tourism Poolcraft Engineering In 1994, PCE reached a Following Ernest Stanley and Sons built wooden, industry in the late 1970s and early rebranded as PCE significant financial Bryan's retirement, PCE formed a 1980s saw the company (then new partnership shareholding fiberglass, and steel boats, Automation, moving to a milestone, accomplishing a owned by Ernest James Cook's two running a successful Norfolk specialist factory in Ellough. £1m turnover, with a between the 3rd generation of the Broads hire business sons) diversify into packaging Suffolk, while preserving its workforce of 15 full-time Cook family. PCE also registered machinery under a new name of heritage in the name. staff. and became an incorporated Poolcraft Engineering. company. 2019 2018 2017 2016 2002 **PIVOTING FOR STRONGER GIVE YOUTH A NEW BLOOD BUILDING FOR** THE FUTURE **TOGETHER** CHANCE THE FUTURE In September 2018, PCE Investment in production facilities To celebrate 30 years of our PCE welcomed the 4th Continued expansion saw us laid the foundations for our rapid Automation Ltd acquired db successful apprenticeship generation of the Cook commission a second growth within the ocular, medical automation and Premier program, PCE signed the family to the fold and purpose-built factory, and pharmaceutical industries. Bowl Feeders, forming PCE Youth Pledge with the New expanded its Board of immediately adjacent to our GROUP. Meanwhile, we employed the Anglia Local Enterprise Directors beyond the Cook original hub, allowing us to 100th member of our world-class Partnership (LEP). family to harness the next increase our assembly area phase of expansion. for large-scale projects. team.

ROYAL ASCENT

2020

Our reputation for global innovation and customer service saw us awarded the prestigious Queen's Award for Enterprise in recognition of our excellence in International Trade.

60 YEARS OF PCE

2021

In August 2021, PCE
Automation celebrated 60
years since its founding. The
milestone included a visit
from Her Majesty's LordLieutenant, who presented
the Queen's Award for
Enterprise with a citation
signed by Queen Elizabeth II
and the Prime Minister.

PLANS FOR THE FUTURE

2022

In April 2022, PCE launched Project Shooting Star to build a 3,500m° ECO factory, set to open in 2025. Additional industrial units expanded floor space to 9,500m°, reinforcing PCE's global automation status.

PCE AUTOMATION REBRAND

2023

PCE Automation's 2023
rebrand marked a pivotal
moment, embracing its rich
legacy while reinforcing its
dedication to innovation,
technological advancement,
and excellence in
automation.

KING CHARLES III ROYAL APPROVAL

2023

In 2023, PCE received the King's Award for Enterprise for innovation in the ocular sector, following its 2020 Queen's Award for international trade.

PCE AUTOMATION EXPANDS INTO IRELAND

2023

PCE Automation achieved multinational status with the acquisition of Dublin-based Adapt Engineering, a specialist in automated systems for medical device manufacturing.

PCE AUTOMATION ACQUIRES OLMEC-UK

2024

PCE Automation Ltd expanded its portfolio with the acquisition of Olmec-UK, a North Lincolnshire-based vision inspection and web conversion provider.

PCE'S HISTORY

















OVERVIEW

O1 PCE HISTORY

O2 ABOUT PCE

13 FUTURE PLANS



ABOUT PCE AUTOMATION

For more than 60 years, we've been at the forefront of UK automation and manufacturing, harnessing cutting-edge technology to create bespoke solutions to global manufacturing challenges.

Our team are leaders in their field, with a reputation for innovative thinking and top quality. Together, PCE's expert engineers, technicians and programmers harness cutting-edge technology to create exceptional 'turnkey' systems which assemble, test, pack and deliver innovative, future-facing products to world-class standards.



PCE IN NUMBERS



Headcount: 221



Years in Industry: 64



Machines Worldwide: 5414



2024 Order Intake: £39m



Production Space: 10,864 m2



Sites: 4



SITE LOCATIONS



OUR VALUES

INNOVATION IS EVERYTHING

We're not content just to do things the way they've always been done. We work with industry leaders to engineer solutions that bring the future closer.

THE FUTURE IS NOW

Why wait? Our team harnesses the latest technologies to solve problems we're only just starting to understand, to bring tomorrow into today.

OUR PEOPLE MAKE IT HAPPEN

PCE is burgeoning with great minds, ready to make the impossible possible.
Collaborative working allows us to innovate and devise unique solutions to our customer's requests.

OUR PEOPLE



Headcount: 221 – With plans to raise this to 250 by the end of the year.

We are always eager to welcome new talent into our industry and regularly support students and apprentices, bringing fresh energy into manufacturing.

As a proud Platinum Member of The 5% Club, we have demonstrated our commitment to workforce development by maintaining at least 5% of our team in Earn & Learn schemes for three consecutive years, with a minimum of 10% in the third year.

Building on this dedication, we have recently invested in a new training room designed specifically for the development of our apprentices. Beyond that, we continuously seek opportunities for our team members to advance their careers, whether through training courses, degrees, or other professional development initiatives.



HONOURS

QUEEN'S AWARD FOR INTERNATIONAL TRADE 2020

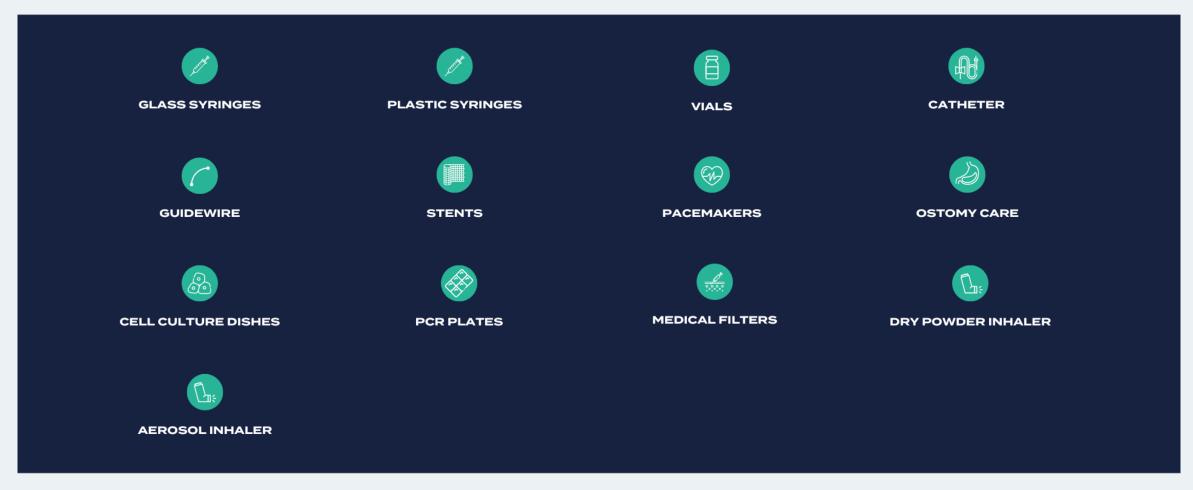
In 2020, PCE won the Queen's Award for International Trade.

KING'S AWARD FOR ENTERPRISE 2023

PCE received the King's Award for Enterprise 2023 for our contributions to innovation within the Ocular sector.



OUR LIFESCIENCE PORTFOLIO



PCE MACHINES GLOBALLY



COMMITMENT TO COMMUNITY

LOCAL COMMNITIES AND CHARITIES

At PCE, we are committed to giving back to our local community. In 2024, we have increased our contributions to local charities and initiatives by 93%, reinforcing our dedication to making a difference. This May, we are proud to take on the Three Peaks Challenge in loving memory of Sarah Cook, honouring her legacy by creating a lasting positive impact on the community.

EMPLOYEE INVESTMENT

In 2024, PCE Automation was proudly awarded Platinum Membership in The 5% Club! This prestigious award recognises employers who have maintained at least 5% of their workforce in Earn & Learn schemes for three consecutive years, with a minimum of 10% in the third year. This honour highlights our dedication to fostering a more inclusive, diverse, and accessible workplace through training and development.

ATTENDING LOCAL EVENTS

We're passionate about engaging with our local community and being part of events that bring people together. The Beccles Soapbox Derby was an incredible experience, and taking home first place made it even more special! We're always looking for new ways to get involved, support local initiatives, and make a positive impact.

SITE ENVIRONMENTAL INITIATIVES

6 CLEAN WATER AND SANITATION



All new facility expansions will store rainwater to utilise over our site.

7 AFFORDABLE AND CLEAN ENERGY



The major source of our HQ energy is solar. We continue to strive to phase out all non-renewables by 2030. 13 CLIMATE ACTION



We are committed to the Paris Climate Agreement by 2030. 15 LIFE ON LAND



We look to implement the below initiatives on all sites:

- Wildlife boxes
- Native trees around site perimeter
- Suds basins
- Species-rich meadow areas.

OVERVIEW

O1 PCE HISTORY

2 ABOUT PCE

3 FUTURE PLANS



FUTURE EXPANSION PLANS

As part of our continued success and annual growth rate, we have plans signed off for an **additional 3,500m**² at our headquarters.

We are continuing to work with key clients to understand upcoming forecasts to ensure that floorspace is not a bottleneck. This currently due to be completed by 2028.



FUTURE EXPANSION PLANS

As part of our continued drive for a premium customer experience, we have plans currently being reviewed to build a new reception & customer experience area at the front of our headquarters premises. This is currently planned to be completed by 2026.



FUTURE EXPANSION PLANS

As part of the growth in sales and headcount, we are currently in the final stages of planning for a new amenities centre within our BCEC facility. This will include larger break-out areas for employees, allowing us to push forward with our successful recruitment and training initiatives and drive towards our projected double digit growth YoY.



EUROPEAN CENTRE OF EXCELLENCE

As part of our continued success within the Irish market, we have plans to expand our current facility or relocate to a dedicated site adding around **50% production capacity** by 2026.



USA SUPPORT HUB

Whilst PCE has the resources to support our clients in the Americas region, we are witnessing growing demand of our solutions yearly.

This has resulted in a strategy to have full manufacturing capabilities in the **US market** by **2029**.





THANK YOU!